



Scoring Rubric
ITB #2023-02 / Help Me Grow

Proposal Name:

Lead Agency:

Reviewer Name:

Summary Scores

Total for Section 1: Organization Capacity (35 max points) _____

**Total for Section 2: Program Goals, Community Outreach
Activities & Access to Services (35 max points) _____**

Total for Section 3: Financial (30 max points) _____

**GRAND TOTAL:
*max 100 points***

Section 1: Organization Capacity (35 points)	Criteria		Max Points
	<i>Strong</i>	<i>Weak</i>	
Section 1, Part 1	Organization, leadership, and staff share language, culture, values and/or experience with the families and communities they serve within the birth to 8 years old early childhood development space.	Organization, leadership, and staff share language, culture, values and/or experience with the families and communities they serve within the birth to 8 years old early childhood development space. Organization and its leadership do not reflect the families and communities they serve, and heavily rely on direct service staff and/or contractors to provide services to the families and communities to be served within the birth to 8 years old early childhood development space.	15

<p>Section 1, Part 2</p>	<ul style="list-style-type: none"> ● Proposed program will employ adequate staff and/or engage in <u>effective and efficient</u> subcontractor partnerships to implement proposed program. ● Direct service staff are equitably compensated. ● Subcontracts are reasonable. 	<ul style="list-style-type: none"> ● Subcontractor partnerships are not efficient, effective, and/or reasonable. ● Direct service staff will not be provided competitive wages. ● Direct service staff bear the majority of program responsibilities with limited compensation. ● Leadership responsibilities are not aligned with program activities. 	<p>10</p>
<p>Section 1, Part 3</p>	<p>Proposed program has been successfully implementing similar early childhood development services; demonstrates ability to continue existing services; OR proposes a strategic plan with specific activities and goals to begin providing early childhood development services.</p>	<ul style="list-style-type: none"> ● Proposed program does not demonstrate experience providing early childhood development services OR does not outline a viable strategy with specific, achievable goals to begin providing services. ● Proposed program lacks specific goals and strategies. ● Activities seem inconsistent with ITB goals. 	<p>10</p>

Section 2: Program Goals, Community Outreach Activities & Access to Services (35 points)	Criteria		Max Points
	Strong	Weak	
Section 2, Part 1	Proposed project provides strength-based approaches to address the challenges the families they serve experience.	Proposed project is not connected to community needs or strengths.	10
Section 2, Part 2	<ul style="list-style-type: none"> • Proposed program incorporates cultural norms, values, and practices of families and communities to be served. • Organization holds existing relationships with families and communities they serve. • Organization outlines a clear, relationship-based plan to gather and implement feedback from families, parents, and caregivers to refine project offerings and increase and/or improve access to services. 	<ul style="list-style-type: none"> • Proposed program is developed outside of the communities to be served. • Organization lacks relationship with the families and communities to be served. • Organization does not list specific, culturally relevant strategies or methods for gathering and implementing feedback from families and communities into their project. 	10

Section 2, Part 3	Organization has experience with interagency agreements and integrated data systems to align activities and services toward outcome improvement.	Organization does not demonstrate experience with integrated data systems and working across agencies to align activities and services toward outcome improvement.	15
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Section 3: Financial (30 points)	Criteria		Max Points
	Strong	Weak	
Section 3, Part 1	<p>Proposed budget costs are reasonable and justified in the budget narrative.</p> <p>Budget aligns with proposed activities including core expenses needed to implement the program (staffing, supplies, subcontracts, etc.).</p>	<p>Proposed costs are not reasonable and/or are not justified or fully explained in the budget narrative.</p> <p>Budget includes expenses that are not aligned with proposed activities outlined in ITB to implement and grow the program.</p>	15
Section 3, Part 2	Based on an analysis of the respondent's most recent financial statements or similar evidence of fiscal strength, respondent has the financial stability, financial strength, and financial capacity to implement the program.	Evidence of respondent's financial stability, financial strength, and financial capacity to implement the program is weak.	15



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